



**OFFICE of the
REGULATOR**

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ORDER OF THE REGULATOR NO. 2018/T51

APPROVAL OF NEW RETAIL TARIFFS FOR SERVICES PROVIDED BY BLUESKY SAMOA LIMITED

WHEREAS:

On 29 May 2018 the Regulator issued Order 2018/T49 to amend the Schedule of tariffs (inclusive of an effective date arrangement for the implementation of such tariffs) specified in the Order of the Regulator No. 2017/T39.

On 7 August 2018, the Office the Regulator received Bluesky Samoa Limited (Bluesky) tariff application for rollover data plan for prepaid and postpaid capped customers to be included in the schedules of tariffs.

As such, the Regulator has seen it fit to amend the Schedule of tariffs specified in the Order of the Regulator No. 2017/T39, Order No. 2018/T41, Order No. 2018/T45, Order No. 2018/T48 and Order No. 2018/T49 by issuing Order of the Regulator No. 2018/T51.

Pursuant to the Telecommunications Act 2005 ("Act"), the Regulator is empowered to regulate the telecommunications market and to issue orders in the course of implementing statutory duties under the Act.

Effect of the Order

Save for the Schedule and the effective date arrangement for the implementation of such tariffs; all other regulatory instructions included in Order of the Regulator No. 2017/T39 shall remain the same.

Date of Order: Tuesday 14 August 2018.

Lefaoalii Unutoa Auelua Fonoti
REGULATOR



Schedule 1:

**Tariffs for Bluesky services in the retail fixed telephony service market for
the provision of narrowband access**

1.1 ADD ONS:

1.1.1 Caller ID – Free of Charge

1.1.2 Call Forwarding – Free of Charge

1.2 CALL BARRING:

1.2.1 Two tala point seven five sene (\$2.75) per month

1.3 RESTRICT CALLER ID:

1.3.1 Two tala point seven five sene (\$2.75) per month

1.4 PARTY CALLING:

1.4.1 Two tala point seven five sene (\$2.75) per month

Schedule 2:

Tariffs for Bluesky services in the retail market for national calls originating from both fixed and mobile services

2.1 PREPAID FIXED LINE TARIFFS

2.1.1 Ten sene (\$0.10) per minute for calls at peak and off-peak periods including weekends for Bluesky fixed line calls to

- (a) Local
- (b) National-Savaii
- (c) Bluesky Mobile
- (d) Bluesky Homezone

2.1.2 Eighteen sene (\$0.18) per minute for calls at peak and off-peak periods including weekends for Bluesky fixed line calls to

- (a) Digicel Mobile
- (b) DigiFixed

2.1.3 Fifty sene (\$0.50) per call to be billed at a rate per call irrespective of the duration of the call

2.1.4 Eighteen sene (\$0.18) per message for SMS at peak and off peak periods including weekends for Bluesky SMS to:

- i. Bluesky mobile
- ii. Other mobile network

2.1.5 Thirty two sene (\$0.32) for data per megabyte (MB) at peak and off peak periods including weekends.

(Launch & Effective date: 31st January 2018)

2.2 POSTPAID FIXED LINE TARIFFS

2.2.1 Postpaid Fixed line Plan 1

Monthly rental – Nineteen Tala (\$19.00)

- (a) Bundle minutes – 120
- (b) Bundle SMS – 120
- (c) Excess charges:
 - i. Local fixed line – ten sene (\$0.10)
 - ii. National fixed line – ten sene (\$0.10)
 - iii. Bluesky mobile – ten sene (\$0.10)
 - iv. Bluesky homezone – ten sene (\$0.10)
 - v. Other mobile network – eighteen sene (\$0.18)
 - vi. Digifixed – eighteen sene (\$0.18)
 - vii. SMS – Point zero five sene (\$0.05)
 - viii. Directory calls – Fifty sene (\$0.50), billed at a fixed rate per call.

(Proposed launch & effective date: 21 February or 21 March 2018)

2.2.2 Postpaid Fixed line Plan 2

Monthly rental – Forty Nine (\$49.00)

- (a) Bundle minutes – 350
- (b) Bundle SMS – 350
- (c) Excess Charges:
 - i. Local fixed line – ten sene (\$0.10)
 - ii. National fixed line – ten sene (\$0.10)
 - iii. Bluesky mobile – ten sene (\$0.10)
 - iv. Bluesky homezone – ten sene (\$0.10)
 - v. Other mobile network – eighteen sene (\$0.18)
 - vi. Digifixed – eighteen sene (\$0.18)
 - vii. SMS – Point zero five sene (\$0.05)
 - viii. Directory calls – Fifty sene (\$0.50), billed at a fixed rate per call.

(Proposed launch & effective date: 21 February or 21 March 2018)

2.3 POSTPAID FIXED LANDLINE TARIFFS

2.3.1 Postpaid Fixed Landline Plan 1

Monthly rental – Nineteen Tala (\$19.00)

- (a) Bundle minutes – 120
- (b) Excess charges:
 - i. Local fixed line – ten sene (\$0.10)
 - ii. National fixed line – ten sene (\$0.10)
 - iii. Bluesky mobile – ten sene (\$0.10)
 - iv. Bluesky homezone – ten sene (\$0.10)
 - v. Other mobile network – eighteen sene (\$0.18)
 - vi. Digifixed – eighteen sene (\$0.18)
 - vii. SMS – Point zero five sene (\$0.05)
 - viii. Directory calls – Fifty sene (\$0.50), billed at a fixed rate per

2.3.2 Postpaid Fixed Landline Plan 2

Monthly rental – Forty Nine (\$49.00)

- (a) Bundle minutes – 320
- (b) Excess Charges:
 - i. Local fixed line – ten sene (\$0.10)
 - ii. National fixed line – ten sene (\$0.10)
 - iii. Bluesky mobile – ten sene (\$0.10)
 - iv. Bluesky homezone – ten sene (\$0.10)
 - v. Other mobile network – eighteen sene (\$0.18)
 - vi. Digifixed – eighteen sene (\$0.18)
 - vii. SMS – Point zero five sene (\$0.05)

- viii. Directory calls – Fifty sene (\$0.50), billed at a fixed rate per call.

(Proposed launch & effective date: 15 February or 21 March 2018)

2.4 PREPAID MOBILE RETAIL TARIFFS

2.4.1 STANDARD PLAN:

- (a) **Thirty five sene (\$0.35)** per minute for calls at peak and off-peak periods including weekends for Bluesky mobile calls to:
- i. Bluesky Mobile
 - ii. Bluesky Fixed line
- (b) **Forty four sene (\$0.44)** per minute for calls at peak and off peak periods including weekends for Bluesky mobile calls to:
- i. Other Mobile and fixed network
- (c) **Twenty sene (\$0.20)** per message for SMS at peak and off peak periods including weekends for Bluesky SMS to:
- iii. Bluesky mobile
 - iv. Other mobile network
- (d) **Fifty sene (\$0.50)** per call for Directory calls at peak and off peak periods including weekends.
- (e) **Thirty three sene (\$0.33)** for data per megabyte (MB) at peak and off peak periods including weekends.

(Launch & Effective date: 12 December 2017)

2.4.2 ALL DAY PLAN:

- (a) **Forty sene (\$0.40)** per minute for calls at peak and off-peak periods including weekends for Bluesky mobile calls to
- i. Bluesky Mobile
 - ii. Bluesky Fixed line
- (b) **Forty four sene (\$0.44)** per minute for calls at peak and off-peak periods including weekends for Bluesky mobile calls to
- i. Other Mobile and fixed network
- (c) **Twenty sene (\$0.20)** per message for SMS at peak and off peak periods including weekends for Bluesky SMS to other mobile network
- (d) **Ten sene (\$0.10)** per message for SMS at peak and off peak periods including weekends for Bluesky SMS to Bluesky

- (e) **Fifty sene (\$0.50)** per call for Directory calls at peak and off peak periods including weekends
- (f) **Thirty three sene (\$0.33)** for data per megabyte (MB) at peak and off peak periods including weekends.

(Launch & Effective date: 1st March 2018)

2.4.3 STUDENT PLAN

- (a) **Thirty five sene (\$0.35)** per minute for calls at peak periods for Bluesky mobile calls to:
 - i. Bluesky Mobile
 - ii. Bluesky Fixed line
 - iii. Other Mobile and fixed network
- (b) **Ten sene (\$0.10)** per minute for calls at off-peak periods and weekends for Bluesky mobile calls to:
 - i. Bluesky Mobile;
 - ii. Bluesky Fixed line
- (c) **Thirty five sene (\$0.35)** per minute for calls at off-peak periods and weekends for Bluesky mobile to calls to:
 - i. Other mobile and fixed network
- (d) **Twenty sene (\$0.20)** per message for SMS at peak periods for Bluesky SMS to Bluesky mobile and Other Mobile network
- (e) **Ten sene (\$0.10)** per message for SMS at off peak period and weekends for Bluesky SMS to Bluesky mobile
- (f) **Twenty sene (\$0.20)** per text message at off peak periods and weekend for Bluesky SMS to other mobile network.
- (g) **Fifty sene (\$0.50)** per call for Directory calls at peak and off peak periods including weekends.
- (h) **Thirty three sene (\$0.33)** for data per megabyte (MB) at peak and off peak periods including weekends.

(Proposed Launch & Effective date: 15th March 2018)

2.4.4 FAMILY PLAN

- (a) **Twenty two sene (\$0.22)** per minute for calls at peak and off peak periods for Bluesky mobile calls to:
- i. Bluesky Mobile
 - ii. Bluesky Fixed line
- (b) **Forty four sene (\$0.44)** per minute for calls at peak and off-peak periods and for Bluesky mobile calls to:
- iii. Other network
- (c) **Ten sene (\$0.10)** per message for SMS at peak and off peak period for Bluesky SMS to Bluesky mobile
- (d) **Twenty sene (\$0.20)** per text message at peak and off peak periods for Bluesky SMS to other mobile network.
- (e) **Five sene (\$0.05)** at peak and off peak period for call me back

(Launch & Effective date: 25 May 2018)

2.4.5 PREPAID MOBILE DATA PLANS

<u>Data Bundles</u>	<u>Price</u>	<u>Regular MBs</u>	<u>Expiry</u>	<u>Casual MB</u>
\$2 Plan	\$2.00	50	24 hrs	0.33
\$5 Plan	\$5.00	200	3 days	0.33
\$10 Plan	\$10.00	520	7 days	0.33
\$20 Plan	\$20.00	1500	7 days	0.33
\$45 Plan	\$45.00	4000	14 days	0.33
\$90 Plan	\$90.00	6500	14 days	0.33
Night time Plan	\$2.99	2500	12am – 5:59am	0.33
Night time Plus	\$4.99	6000	12am – 5:59am	0.33

(Launch & Effective date: 12 December 2017)

2.4.6 PREPAID MOBILE DOUBLE DATA PLANS

<u>Plan</u>	<u>Normal Bundle MB</u>	<u>Validity</u>	<u>Bonus Data MB</u>	<u>Validity</u>
\$2 Plan	50	24 hrs	50	11:59pm
\$5 Plan	200	3 days	200	11:59pm
\$10 Plan	520	7 days	520	11:59pm
\$20 Plan	1500	7 days	1500	11:59pm
\$45 Plan	4000	14 days	4000	11:59pm

\$90 Plan	6500	14 days	6500	11:59pm
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(Proposed Launch & Effective date: 1st April 2018)

2.4.7 PREPAID MOBILE YOU TUBE BUNDLES

Plan	Normal Bundle MB	YouTube Bundle	Validity	Casual MB
\$3	100MB	300MB	2 Days	\$0.33
\$6	400MB	600MB	3 Days	\$0.33
\$11	1GB	1GB	7 Days	\$0.33
\$1	1GB	1GB	1 Hour	\$0.33

(Proposed Launch & Effective Date: 1st April 2018)

2.4.8 PREPAID BROADBAND SERVICES RETAIL TARIFF

<u>3G 4G Falenet/Router/Dongle Plans</u>				
<u>Plan Name</u>	<u>MBs</u>	<u>Keyword</u>	<u>Validity</u>	<u>Casual Rate</u>
\$10	750	Data10	7 Days	\$0.32
\$20	1700	Data20	7 Days	\$0.32
\$30	2800	Data30	7 Days	\$0.32
\$50	5200	Data50	14 Days	\$0.32
\$80	8,500	Data80	30 Days	\$0.32
\$120	12,800	Data120	30 Days	\$0.32
\$150	16,000	Data150	30 Days	\$0.32

(Launch & Effective date: 10 February 2018)

2.4.9 PREPAID FIXED LINE PLANS

<u>Plan Name</u>	<u>Cost</u>	<u>Minutes</u>	<u>SMS</u>	<u>Validity</u>
\$19	19	120	120	30 Days
\$49	49	350	350	30 Days
\$79	79	500	500	30 Days
\$149	149	1000	1000	30 Days
\$269	269	2000	2000	30 Days
\$399	399	3000	3000	30 Days

(Launch & Effective Date: 21 February 2018)

2.4.10 PREPAID ROLLOVER DATA

Plan	Normal Bundle MB	Validity	Rollover Validity
\$3	100MB	24 Hours	24 Hours
\$6	400MB	3 Days	3 Days
\$11	1040MB	7 Days	7 Days
\$25	3000MB	7 Days	7 Days
\$50	8000MB	14 Days	14 Days

(Launch & Effective Date: 15 August 2018)

2.5 POSTPAID MOBILE RETAIL TARIFFS

2.5.1 POSTPAID SKY PLANS

<u>Plan Name</u>	<u>Price</u>	<u>Voice</u>	<u>SMS</u>	<u>MB</u>	<u>Casual Minute</u>	<u>Casual SMS</u>
Sky 50	\$50.00	300	300	150	\$0.33	\$0.20
Sky 130	\$130.00	850	850	350	\$0.33	\$0.20
Sky 200	\$200.00	1350	1350	450	\$0.33	\$0.20
Sky 290	\$290.00	2000	2000	600	\$0.33	\$0.20
Sky 450	\$450.00	3200	3200	700	\$0.33	\$0.20

(Launch & Effective date: 12 December 2017)

2.5.2 POSTPAID MID SKY PLANS

<u>Plan Name</u>	<u>Price</u>	<u>Voice</u>	<u>SMS</u>	<u>MB</u>	<u>Casual Minute</u>	<u>Casual SMS</u>
Mid Sky Handset 100	\$100	350	350	150	\$0.33	\$0.20
Mid Sky Handset 180	\$180	900	900	350	\$0.33	\$0.20
Mid Sky Handset 250	\$250	1700	1700	450	\$0.33	\$0.20
Mid Sky Handset 340	\$340	2300	2300	600	\$0.33	\$0.20
Mid Sky Handset	\$500	3400	3400	700	\$0.33	\$0.20

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(Launch & Effective date: 12 December 2017)

2.5.3 POSTPAID HIGH SKY PLANS

<u>Plan Name</u>	<u>Price</u>	<u>Voice</u>	<u>SMS</u>	<u>MB</u>	<u>Casual Minute</u>	<u>Price per SMS</u>
High Sky Handset 170	\$170	350	350	150	\$0.33	\$0.20
High Sky Handset 240	\$240	900	900	350	\$0.33	\$0.20
High Sky Handset 310	\$310	1700	1700	450	\$0.33	\$0.20
High Sky Handset 400	\$400	2300	2300	600	\$0.33	\$0.20
High Sky Handset 560	\$560	3400	3400	700	\$0.33	\$0.20

(Launch 7 & Effective date: 12 December 2017)

2.5.4 POSTPAID DATA PLANS

<u>Plan Name</u>	<u>Price</u>	<u>MB</u>	<u>Casual MB</u>
Plus Data Bronze	50.00	2400	\$0.27
Plus Data Silver	90.00	4400	\$0.27
Plus Data Pearl	150.00	7400	\$0.27
Plus Data Ruby	210.00	10400	\$0.27
Plus Data Gold	330.00	16400	\$0.27
Plus Data Diamond	400.00	20000	\$0.27

(Launch & Effective date: 12 December 2017)

2.5.5 POSTPAID CAPPED PLANS

<u>Plan Name</u>	<u>Price</u>	<u>Voice</u>	<u>SMS</u>	<u>MB</u>
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Capped 50	\$50.00	240	240	140
Capped 130	\$130.00	550	550	250
Capped 190	\$190.00	800	800	400
Capped 280	\$280.00	1250	1250	500
Capped 400	\$400.00	1850	1850	600

(Launch & Effective date: 12 December 2017)

2.5.6 POSTPAID CAPPED MID SKY PLANS

<u>Plan Name</u>	<u>Price</u>	<u>Voice</u>	<u>SMS</u>	<u>MB</u>
Mid Sky Capped Handset 100	\$100.00	350	350	140
Mid Sky Capped Handset 180	\$180.00	900	900	250
Mid Sky Capped Handset 250	\$250.00	1700	1700	400
Mid Sky Capped Handset 340	\$340.00	2300	2300	500
Mid Sky Capped Handset 500	\$500.00	3400	3400	600

(Launch & Effective date: 12 December 2017)

2.5.7 POSTPAID CAPPED HIGH SKY PLANS

<u>Plan Name</u>	<u>Price</u>	<u>Voice</u>	<u>SMS</u>	<u>MB</u>
High Sky Capped Handset 170	\$170.00	350	350	140
High Sky Capped Handset 240	\$240.00	900	900	250
High Sky Capped Handset 310	\$310.00	1700	1700	400
High Sky Capped Handset 400	\$400.00	2300	2300	500
High Sky Capped Handset 560	\$560.00	3400	3400	600

(Launch & Effective date: 12 December 2017)

2.5.8 POSTPAID CAPPED DATA PLANS

<u>Plan Name</u>	<u>Price</u>	<u>MB</u>
Plus Data Bronze	50.00	2400
Plus Data Silver	90.00	4400
Plus Data Pearl	150.00	7400
Plus Data Ruby	210.00	10400
Plus Data Gold	330.00	16400
Plus Data Diamond	400.00	20000

(Launch & Effective date: 12 December 2017)

2.5.9 POSTPAID BROADBAND SERVICE

<u>Plan</u>	<u>Monthly Recurring charge</u>	<u>Data Allocation (GB)</u>	<u>Speed (Mbps)</u>
Superior 1	\$800	Unlimited	1
Superior 2	\$1,580	Unlimited	2
Superior 3	\$2,340	Unlimited	3
Superior 4	\$3,080	Unlimited	4
Superior 5	\$3,800	Unlimited	5

(Launch & Effective Date: 01st March 2018)

2.5.10 POSTPAID BROADBAND PLANS

<u>Plan</u>	<u>Monthly charge</u>	<u>Bundle Allocation (GB)</u>	<u>Validity</u>	<u>Out of Bundle Rate/MB</u>
Plus Basic	\$109	17GB	30 Days	0.33
Plus Bronze	\$149	27GB	30 Days	0.33
Plus Silver	\$199	38GB	30 Days	0.33
Plus Gold	\$249	49GB	30 Days	0.33
Plus Diamond	\$499	100GB	30 Days	0.33
Plus Mega 1	\$649	130GB	30 Days	0.33
Plus Mega 2	\$999	200GB	30 Days	0.33

(Proposed Launch & Effective Date: 16 April 2018)

Schedule 3:

Tariffs for Bluesky services in the retail mobile services market including services mobile voice and mobile data services, and ancillary services typically bundles with mobile voice and data services such as mobile broadband

3.1 PREPAID MOBILE TARIFFS

- 3.1.1 STANDARD PLAN [See Schedule 2: Tariff 2.4.1]
- 3.1.2 ALL DAY PLAN [See Schedule 2: Tariff 2.4.2]
- 3.1.3 STUDENT PLAN: [See Schedule 2: Tariff 2.4.3]
- 3.1.4 FAMILY PLAN: [See Schedule 2: Tariff 2.4.4]
- 3.1.5 PREPAID MOBILE DATA PLAN: [See Schedule 2: Tariff 2.4.5]
- 3.1.6 PREPAID DOUBLE DATA PLAN: [See Schedule 2: Tariff 2.4.6]
- 3.1.7 PREPAID MOBILE YOU TUBE BUNDLES [See schedule 2: Tariff 2.4.7]
- 3.1.8 PREPAID BRODBAND SERVICES: [See Schedule 2: Tariff 2.4.8]
- 3.1.9 PREPAID PLANS: [See Schedule 2 Tariff 2.4.9]
- 3.1.10 PREPAID ROLLOVER DATA: [See Schedule 2 Tariff 2.4.10]

3.2 POSTPAID MOBILE RETAIL TARIFFS

- 3.2.1 POSTPAID SKY PLANS [See Schedule 2: Tariff 2.5.1]
- 3.2.2 POSTPAID MID SKY PLANS [See Schedule 2: Tariff 2.5.2]
- 3.2.3 POSTPAID HIGH SKY PLANS [See Schedule 2: Tariff 2.5.3]
- 3.2.4 POSTPAID DATA PLANS [See Schedule 2: Tariff 2.5.4]
- 3.2.5 POSTPAID CAPPED PLANS [See Schedule 2: Tariff 2.5.5]
- 3.2.6 POSTPAID CAPPED MID SKY PLANS [See Schedule 2: Tariff 2.5.6]
- 3.2.7 POSTPAID CAPPED HIGH SKY PLANS [See Schedule 2: Tariff 2.5.7]
- 3.2.8 POSTPAID CAPPED DATA PLANS [See Schedule 2: Tariff 2.5.8]
- 3.2.9 POSTPAID BROADBAND SERVICES [See Schedule 2: Tariff 2.5.9]
- 3.2.10 POSTPAID BROADBAND PLANS [See Schedule 2: Tariff 2.5.10]

Schedule 4

Tariffs and charges for Bluesky retail services that it is expedient to include
in this Order

4.1 CONFIDENTIAL LISTING:

4.1.1 Two tala point seven five sene (\$2.75) per month