



OFFICE of the REGULATOR

Please address all correspondence to
the Regulator
Private Bag, Apia, Samoa

Tel: +685 30282
Fax: +685 30281
Email: admin@regulator.gov.ws

ORDER OF THE REGULATOR NO. 2013/T09

APPROVAL OF PROMOTIONAL RETAIL TARIFFS FOR DIGICEL SERVICES

This Order sets out the approval of the Regulator for the retail tariffs of relevant services provided by Digicel Samoa limited ("Digicel").

In accordance with section 40 of the Telecommunications Act 2005 ("Act"), dominant service providers shall file with and obtain the approval of the Regulator for retail tariffs, rates or charges for telecommunications services in markets the Regulator has designated them as dominant. Digicel has been designated the dominant service provider in the cellular radio services market pursuant to Order of the Regulator 2006/06 and has sought approval from the Regulator for maximum retail tariffs for relevant services provided by Digicel.

The retail tariffs in this Order have been approved in consideration of:

1. Digicel's request for implementation of various retail tariffs;
2. The objectives of the Act;
3. Provisions of the Act regarding tariffs;
4. Recent reductions in the interconnection rates for mobile termination; and
5. Digicel's stated intention to further review its retail tariffs during the first quarter of 2014.

Digicel "OPT IN" Everyone Promotional Plan

- **Forty - nine (49) sene** per minute for all Digicel Mobile calls to:
 - (a) Digicel Mobile;
 - (b) Other Mobile Network;
 - (c) DigiFixed;
 - (d) Other Fixed Networks and
 - (e) International "Band 1" calls.This would apply for peak and off peak periods.
- **Twenty (20) sene** per message for SMS both "off net" and "on net" and applied for peak and off peak periods

Digicel Freedom Offer

- **Sixty Tala (\$60)** per month for 200 minutes of voice calls plus 200 SMS plus 100 MB of Data
- **One hundred and twenty Tala (\$120)** per month for 430 minutes of voice calls plus 430 SMS plus 200 MB of Data
- **One hundred and eighty Tala (\$180)** for 600 minutes of voice calls plus 600 SMS plus 300MB of Data
- **Two hundred and seventy Tala (\$270)** for 1000 minutes of voice calls plus 1000 SMS plus 400 MB of Data

Data Add on Options

- **Thirty -nine Tala (\$39)** for additional 500MB data (Tablet and DIGIMODEM)
- **Fifty -nine Tala (\$59)** for additional 1GB data (Tablet and DIGIMODEM)
- **Ninety -nine Tala (\$99)** for additional 2GB data (Tablet and DIGIMODEM)
- **One Hundred and ninety-nine Tala (\$199)** for additional 4GB data (Tablet and DIGIMODEM)

Freedom and Data Add on Options

- **Ninety-nine Tala (\$99)** for 200 minutes of voice calls plus 200 SMS plus 600 MB of Data (Tablet and DIGIMODEM)
- **Two hundred and nineteen Tala (\$219)** for 430 minutes of voice calls 430 SMS and 2.2 GB of Data (Tablet and DIGIMODEM)

International Rates

- **Fifty-nine sene (59)** per minute for calls to Group 1 [American Samoa, Fiji, Tonga, Papua New Guinea, and Digicel Pacific Network];
- **Seventy-nine sene (79)** per minute for calls to Group 1b [Australia and New Zealand];
- **Ninety-nine sene (99)** per minute for calls to Group 2 [USA, China and Most of Europe];
- **One Tala and ninety-nine sene (\$1.99)** per minute for calls to Group 3 [Rest of the Pacific and the World not including those in Group 4];
- **Four Tala and forty-nine sene (\$4.49)** per minute for calls to Group 4 [Wallis and Fortuna Islands, Seychelles, East Timor, Congo DRP (Zaire), Cape Verde, Latvia, Niue and Solomon Islands]

Digicel Classic Flex Plan

- **Sixty -five sene (65)** per minute for call at peak periods for Digicel Mobile to Digicel Mobile calls;
- **Twenty-nine sene (29)** per minute for calls at off-peak periods for Digicel Mobile to Digicel Mobile calls;

- **Sixty –nine sene (69)**per minute for calls at peak periods for Digicel Mobile to other mobile network calls;
- **Forty-five sene (45)**per minute for calls at off-peak periods for Digicel Mobile to other mobile network calls;
- **Sixty-five sene (65)** per minute for calls at peak periods for Digicel Mobile to DigiFixed and other Fixed Network calls;
- **Twenty-nine sene (29)** per minute for calls at off-peak periods for Digicel Mobile to DigiFixed and other Fixed Network calls;

Digicel Anytime Flex Plan

- **Forty-five sene (45)** per minute for calls at peak and off peak periods for Digicel Mobile calls to all mobile Networks;
- **Forty-two sene (42)**per minute for calls at peak and off-peak periods for Digicel Mobile calls to DigiFixed and other Fixed Network;

Digicel Digifixed Plan

- **Twenty-nine sene (29)** per minute for calls at peak and off-peak periods for Digicel Digifixed calls to all mobile networks
- **Twenty-five sene (25)**per minute for calls at peak and off peak periods for Digicel DigiFixed calls to Digicel DigiFixed and other Fixed Networks.

VAGST

All of the above rates are VAGST inclusive.

Peak periods

Peak periods for the purposes of this Order will be between 8:00 am and 7:59 pm on weekdays while off peak period would be 8 pm to 7:59 am on weekdays and all day on Saturdays and Sundays.

Billing

Minutes are to be accumulated in increments not more than 6 seconds.

Duration of the Order

This Order becomes effective on the **1st day of November 2013**.

The tariffs set out in this Order are intended to be in effect only for a period of three months at which time it is to be replaced with approved rates for all of the relevant services. The Regulator expects Digicel to submit proposals for revised tariffs as soon as possible but not later than January 17th 2014.

The Order will expire on the earlier of:

- (a) The Regulator revoking this Order;
- (b) The making of a new Order by the Regulator for Digicel's retail rates for its cellular radio services

Ongoing monitoring of Digicel's Cellular Radio Services

Consistent with the Regulator's functions and duties under section 25 and section 40 of the Act, the regulator will continue to monitor retail tariffs for Digicel's cellular radio services.

Dated this 30th day of October 2013.



Donnie Defreitas
REGULATOR