

ORDER OF THE REGULATOR NO. 2017/T40

APPROVAL OF NEW PROPOSED RETAIL TARIFFS FOR DIGICEL POSTPAID
SERVICES

Digicel (Samoa) Limited, a dominant service provider in the cellular radio services market pursuant to Order of the Regulator No. 2017/T32, has sought the approval of the Regulator to implement its new Postpaid retail tariffs.

The retail tariffs set out herein have been approved by the Regulator in consideration of:

- 1) Digicel Samoa request for approval to implement retail rates for its Postpaid service;
- 2) Order No. 2016/T08 Approval of previous Retail Tariffs for Digicel's Postpaid Services;
- 3) The objectives of the Act;
- 4) Provisions of the Act regarding tariffs in particular section 40(3);
- 5) Approved voice call termination rates for interconnection on Digicel's mobile network by the Regulator in August 29th 2013 which approval has been extended until June 2019.

The Regulator advises that:

- 1) All tariffs and rates for services provided by a dominant service provider for the services for which they have been determined or deemed dominant must first be approved by the Regulator;
- 2) Only approved tariffs shall be applied for those services for which the provider has been deemed dominant;
- 3) New tariff will apply automatically for all subscribers for the regulated services;
- 4) The data bundles are not subject to regulatory approval except in the case where they are bundled with mobile minutes.

Accordingly, the Regulator issues this Order No. 2017/T40 to replace the Order of the Regulator No. 2016/T08.

The tariffs specified in this Order shall be the tariffs specified for the purpose of this Order until such times as it might be amended by the Regulator.

Approval of Digicel Samoa Limited Postpaid Plans

1. SMART INTERNATIONAL

New Smart Plans	Monthly Fee	Monthly Fee	Digicel	Other	Total	Texts (SMS)	Texts (SMS)	Total	Email	Other	Total	ER	ER
	(GST incl)	(GST excl)	On-Net (Mins)	Local/International Network		Voice	On-Net Digicel						
GoSMART	\$ 99.00	\$ 86.09	225	225	450	225	225	450	1750	1750	3500	0.22	0.22
MoreSMART	\$ 149.00	\$ 129.57	400	400	800	400	400	800	2750	2750	5500	0.19	0.19
PremiumSMART	\$ 269.00	\$ 233.91	750	750	1500	750	750	1500	4000	4000	8000	0.18	0.18
EliteSMART	\$ 399.00	\$ 346.96	1200	1200	2400	1200	1200	2400	6000	6000	12000	0.17	0.17

a) International destinations, which applies to this plan includes:

<u>COUNTRIES</u>	<u>NETWORK TYPE</u>
New Zealand	ANY Landline and Mobile network
American Samoa	ANY Landline and Mobile network
Australia	ANY Landline and Mobile network
U.S.A/Alaska/Hawaii	ANY Landline and Mobile network
China	ANY Landline and Mobile network
Canada	ANY Landline and Mobile network
United Kingdom	ANY Landline and Mobile network
Singapore	ANY Landline and Mobile network
India	ANY Landline and Mobile network
Papua New Guinea	Digicel Mobile Network ONLY
Fiji	Digicel Mobile Network ONLY
Vanuatu	Digicel Mobile Network ONLY
Tonga	Digicel Mobile Network ONLY
Nauru	Digicel Mobile Network ONLY

2. SMART REGULAR

New Smart Plans	Monthly Fee	Monthly Fee	Voice (Mins)	SMS	Email Data	Other Data	Total Data	ER (Voice)	ER (SMS)
	(GST incl)	(GST excl)							
Smart 50	\$ 50.00	\$ 43.48	200	250	1000	1000	2000	0.25	0.20
Smart 120	\$ 120.00	\$ 104.35	550	650	1750	1750	3500	0.22	0.18
Smart 160	\$ 160.00	\$ 139.13	750	950	3000	3000	6000	0.21	0.17
Smart 250	\$ 250.00	\$ 217.39	1300	1550	4000	4000	8000	0.19	0.16

3. SMART CAPPED

New Smart Plans	Monthly Fee (GST incl)	Monthly Fee (GST excl)	Voice (Mins)	SMS	Email Data	Other Data	Total Data	ER (Voice)	ER (SMS)
Smart Capped 40	\$ 50.00	\$ 43.48	200	250	1000	1000	2000	0.25	0.20
Smart Capped 120	\$ 120.00	\$ 104.35	550	650	1750	1750	3500	0.22	0.18
Smart Capped 160	\$ 160.00	\$ 139.13	750	950	3000	3000	6000	0.21	0.17
Smart Capped 250	\$ 250.00	\$ 217.39	1300	1550	4000	4000	8000	0.19	0.16

VAGST

All of the above rates are in Samoan Tala and both VAGST inclusive and exclusive rates are provided.

Billing in relation to voice calls

The rates are expressed per minute, and for billing purposes they are to be applied and charged on the basis of increments of up to six (6) seconds, unless the context indicates otherwise.

Duration of the Order

The Order will expire on the earlier of:

- 1) The Regulator revoking this Order; or
- 2) The making of a new Order by the Regulator for Digicel's retail rates for its cellular radio services.

This Order becomes effective on the 22nd December 2017



Lefaoali'i Unutoa Auelua Fonoti
Regulator

Dated this 22 December 2017